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Sample Supplier Profile: Recruitment Process Outsourcing (RPO)

2009

Recruitment Process Outsourcing (RPO) supplier profile

Company A



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Key supplier data
<ul style="list-style-type: none"> ■ Description: Company A is a provider of human resource solutions that includes mainly temporary and interim staffing, outsourcing, permanent recruitment, outplacement and career services, training and consulting ■ Headquarters: Dallas, USA ■ Year founded: 2000 ■ Website: www.companya.com ■ Regions in which the supplier operates: North America, Latin America, Europe, Middle East, Africa and Asia Pacific

Service offerings	Service offered
Strategic consulting	✓
Sourcing	
Screening	✓
Selection	✓
On-boarding	✓

Certifications and awards
<ul style="list-style-type: none"> ■ Recruitment and Employment Confederation ■ Business in the Community (BITC) ■ BS EN ISO9001:2000

Key financial parameters	
Revenue (FY 2008)	US\$1,000 million
Employees	25,000
Credit rating	BBB/Stable (S&P)

Recent market developments
<ul style="list-style-type: none"> ■ Jul 2008: Company A completes share repurchase of US\$500 million ■ Jun 2008: Company A appoints Lisa Jones as Chief Business Development and Marketing Officer ■ Jun 2008: Company A acquires Company B, a temporary staffing company in Singapore ■ Mar 2008: Company A wins five-year, \$50 million, RPO contract from Company C ■ Jan 2008: Company A appoints CEO for its North American outsourcing business

Key clients
<ul style="list-style-type: none"> ■ Leading telecommunication provider ■ UK-based insurance company ■ US-based pharma major

Sources: Everest Research Institute (2009); public disclosures

Contact us to better understand how we can best assist you

Everest Research Institute uses its deep expertise and understanding of suppliers to provide you with:

- Comprehensive capability profiles for leading suppliers
- An extensive directory of suppliers spanning multiple functions, industries and geographies
- Fact-based and practical assistance with short-listing of suppliers
- Framework for optimizing and rationalizing supplier portfolios

Everest Research Institute has been designed to meet the specific needs of your organization. Whether it be published or custom research, actionable tools, or even one-to-one interaction, we can develop a solution that applies to your particular scenario.

For more information about the Institute or to find out how we can assist you please contact us:

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Get the answers today that lead to tomorrow's success



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Everest Research Institute has the resources, experience, and capabilities to provide companies with the strategic intelligence, analysis, and insight that are crucial to making the right decisions in today's outsourcing marketplace.

With the vision of our leadership team, the personal commitment, and indeed, the passion of our professionals to deliver real value to our clients, our organization is unsurpassed in its ability to guide your company's future success.

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