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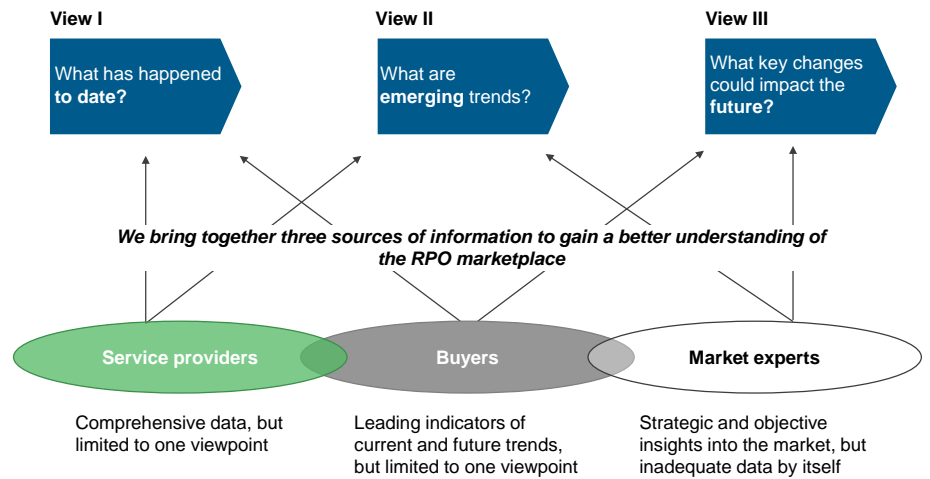
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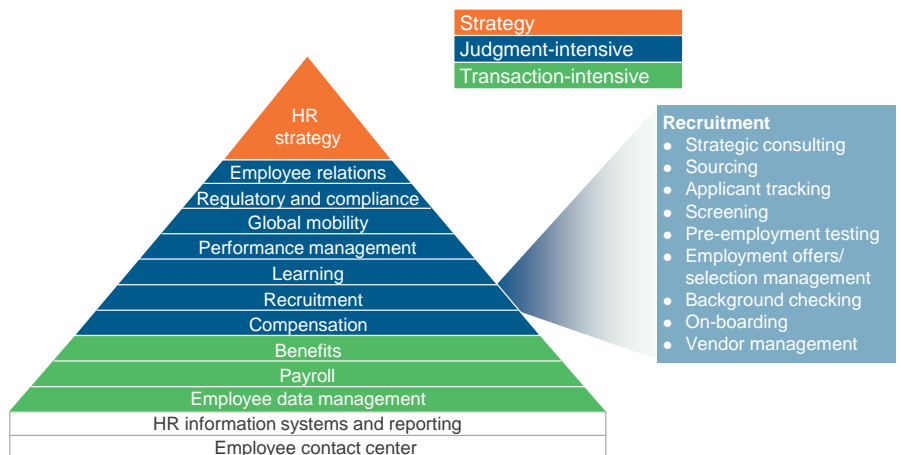
Overview

Everest Group provides actionable insight and visionary research to buyers and service providers of Recruitment Process Outsourcing (RPO). We analyze data and trends to understand the best delivery models, technology platforms and RPO solution bundles and make appropriate recommendations to our clients. Our RPO research team combines deep subject matter expertise based on years of experience working in the HRO industry with broad analytical skills and insight into the RPO market to understand how emerging trends will impact our clients. Through syndicated and custom research, along with individualized attention to and contact with each of our clients, Everest Group assists buyers in various strategic initiatives to help them maximize their investment and attain their RPO goals and helps service providers to offer the best products for the market by assisting them in competitive benchmarking, in-depth market analysis and strategy building.



Focus of Research

Everest Group focuses on global RPO market (RPO deal - defined as including a minimum of four recruitment processes and 3,000 buyer employees in a multi-year arrangement). Our RPO framework creates a clear and consistent dialogue about how companies tend to outsource RPO and their evolving requirements.



Unique Aspects of Everest Group

- Unparalleled focus on the RPO market – including service provider landscape, market size, and geographic and industry trends
- Most detailed and complete deal database with **400+** RPO deals signed as of August 2010
- Document formats designed to maximize reader usability of study findings
- Access to third party advisory insight on the “pulse” of the market

Service providers covered

- Accenture
- Adecco
- AMS
- AON Hewitt
- Caliber Point
- CDI-World Concert
- Futurestep
- Hays
- Hudson
- hyphen
- Infosys
- KellyOCG
- Kenexa
- Manpower
- Momentum
- Ochre House
- PeopleScout
- Pinstripe
- SourceRight
- Talent2
- The RightThing
- Wipro
- Yoh Solutions

We continuously monitor the market and update the above list with emerging service providers in RPO.

Benefits of a Relationship with the Everest Group

Everest Group specializes in the outsourcing market. This includes understanding the business models available, the role of technology in outsourcing, impact on the buyer organization, and the benefits and risks of outsourcing. As an expert in the outsourcing field, only Everest Group can offer a depth of insight and wealth of data on RPO. Access to our research and interaction with our thought leaders helps our clients to decide whether Recruitment Process outsourcing is the right move for their organization, make better decisions about how to use RP outsourcing and which service provider to buy it from in order to deliver better RPO products and services.

Everest Group offers a range of products and services geared to the needs of various constituencies in the RPO market including buyers, service providers and investors. Services and products offered include:

- Syndicated research available to all subscribers, including market updates, annual reports and whitepapers
- Custom research projects based on the needs of clients that include
 - Competitive benchmarking
 - Merger & Acquisition (M&A) support
 - Market entry and opportunity assessment
 - Price benchmarking
 - Location analysis
- Custom data cuts from existing research
- Access to the RPO analyst team
- Webinars on current RPO topics
- Strategy sessions focusing on the client’s goals and requirements
- Client event presentations

Our Research

Everest Group focuses on a range of RPO topics of interest to buyers, service providers and investors in the RPO market. Examples of topics that we have researched include:

- Multi-country RPO: Hype versus Reality, July 2011
- ADP’s acquisition of The RightThing: Did ADP do the Right Thing?, Oct 2011
- Rise of Blended RPO: Addressing the total talent acquisition need, September 2011
- RPO Service Provider Profile Compendium, April 2011
- RPO Service Provider Landscape and Capability Assessment, January 2011
- RPO Annual Report – A Year of Rapid Growth and Intense Competition, November 2010
- Mapping onto the Workforce of Tomorrow: How RPO Can Play a Role, August 2010
- RPO – Moving Beyond the Pioneer Stage, November 2009
- Individual Service Provider Profiles covering top RPO service providers in the industry

Our research agenda evolves as we incorporate insights on market trends, buyers’ requirements, and service provider capabilities. Planned research includes topics such as:

- RPO Annual Report 2012, February 2012
- RPO Service Provider Landscape and Capability Assessment, Feb 2012
- RPO Service Provider Profile Compendium, Feb 2012